



Laboratory software

# Moving to a proven, powerful LIMS solution

We understand that a lab software investment is a significant consideration, and outlay for your business. You need to have confidence that your staff will accept the change to their working practice and grasp the opportunity to work more effectively and efficiently. Visibility and understanding of the total cost of ownership, not just the initial cost to go-live, is paramount to ensuring a successful outcome.

**Our goal is to provide clarity, transparency, and confidence to customers looking to switch their Laboratory Information Management System (LIMS).**

## What we offer:



### Clear statement of work

We work to understand your organization's needs and strategy in order to deliver a specific proposal to address your requirements.



### Transparent, predictable costs

We outline all costs including implementation, support and upgrades over a multi-year period, enabling you to make informed decisions and plan your finances appropriately.



### Expert guidance

Based on over 35 years of experience, our expert team will advise you on the best approach to achieve the needs of your business.



### Change management

From initial engagement to training and ongoing deployment, we use proven methodologies to support your organization in adopting their new solution, to secure the success of your investment.



### Phased implementation

Delivering value to your organization is paramount, so we want to get your system live as soon as possible. We'll work with you to prioritise elements in order to deliver a solution that returns the greatest value in the shortest timeframe.



### Considered migration approach

Moving data from a previous LIMS can be a significant factor, and you need to consider what your intended use would be to achieve your desired implementation timeline. We work with customers to determine the best approach to data migration to suit the needs of the business.

## Switch out your LIMS with confidence

By following an established methodology, we will guide you through the entire process, from an initial discovery meeting to ongoing support, ensuring a successful implementation and long-term success.

DISCOVER	DEMO	SCOPE	IMPLEMENT	DELIVER	PARTNER
We work closely with you to identify your pain points, goals, and desired outcomes.	Our technical team work to configure a solution that aligns with your laboratory's workflows.	Based on our interactions, we detail the scope and statement of work ensuring it meets your approval.	Our experienced implementation team follow a structured and proven methodology to deliver a seamless project.	We provide comprehensive training and support, ensuring your team is equipped to effectively use the software.	We continue to work closely to provide ongoing support, updates, and enhancements.

Let us help you get your lab and data management back on track fast. Contact us today.



Scan the QR code to learn more.

Learn about Thermo Scientific™ SampleManager™ LIMS software  
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